

# Oil & Gas Tax Guide

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## Introduction

The oil and gas sector has over the last few years been one of the most vital components of the Russian economy, and tax payments from companies within that sector account for a large proportion of budget revenue.

The year 2006 has witnessed both positive events, which have given an impetus to the further development of the industry, and events that impede that process. Overall, however, taking all the circumstances into account, it must be said that 2006 was on the whole a very positive year for the industry, and many analysts believe that the trends established in that year will continue to develop with time. We are therefore of the opinion that the development of the industry in the current year will be to a large extent shaped by the state of the oil and gas sector in 2006.

Russia continues to be one of the world leaders in terms of hydrocarbon extraction. According to the Ministry for Economic Development and Trade<sup>1</sup> the volume of oil extraction in Russia for the period from January through October 2006 amounted to 399 mln. tonnes and rose by 2.2% compared with equivalent data for 2005. The leader among the oil extraction companies was Lukoil, which held first place over other companies in terms of oil extraction. It should be pointed out that, among the other companies, important roles were played by such companies as Rosneft, Gazprom, TNK-BP and Surgutneftegas, whose activities illustrated the main trends of the past year.

One of those trends was the rise in the companies' transparency. The main event in this regard was the initial public offering (IPO) of shares performed by Rosneft which was one of the largest IPO in the world and the largest one in Russia. Rosneft's shares have been listed at international and Russian stock exchange.

Despite some positive tendencies in the oil and gas industry the investment climate in the country is still in need of further improvement. This is primarily due to the high political risks and the fact

that investors have yet to regain complete confidence that the assets of even the largest companies are safe.

Other trends include the following:

- The essential foundations for the development of the transport infrastructure were laid. In particular, the continuation of work on the construction of the North European Gas Pipeline and further development of the plan for the construction of the "East Siberia – Pacific Ocean" oil pipeline.
- Increased attention to primary processing of hydrocarbons within the country owing to the high export duties on oil.
- Increased involvement of Russian companies in foreign projects.
- The continued high level of world oil prices, which have enabled stable financial results for most oil extraction companies.
- Measures to liberalize the market for Gazprom shares.
- The resumption of auctions of subsurface sites, enabling companies to increase their reserves and, as a result, to increase capitalization.
- The development of new deposits, both onshore and offshore.

Most of the events listed above had a positive effect on the industry. At the same time, it is important to note certain factors which, in our view, held back the development of the oil and gas sector in 2006.

One of the main such factors is the excessive tax burden on enterprises within the industry. This was caused mainly by the increase in oil prices.

The existing situation in 2006 may to some extent be resolved in 2007 due to establishing of differentiated rates for the calculation of tax on the extraction of commercial minerals (mineral extraction tax).

<sup>1</sup> Report concerning current situation in the economy of the Russian Federation for the period from January through October 2006.

## Basic Legislation

At present, oil and gas extraction companies carry out activities in Russia on the basis of the "Law Concerning Subsurface Resources" (1992), the "Law Concerning Production Sharing Agreements" (1995), and other normative acts governing relations associated with the use and protection of land, waters, and the environment that arise in the course of the use of subsurface resources.

In accordance with Russian legislation, natural resources, including oil, gas, precious metals and minerals, underground waters, and other commercial minerals within the territory of the Russian Federation, are the property of the state. Subsurface resources cannot be bought, sold, gifted, bequeathed, pledged, or otherwise alienated. At the same time, the right to use subsurface resources may be alienated or transferred from one person to another in cases permitted by federal legislation.

### The Law Concerning Subsurface Resources

The "Law Concerning Subsurface Resources" regulates relations that arise in connection with the geological study, use, and protection of the subsurface resources of the territory of the Russian Federation. In accordance with the law, the development of subsurface resources can only be carried out on the basis of a license. A license is a document which certifies the right of its holder to use a subsurface site within specified boundaries in accordance with the purpose stated therein for a specified period and subject to compliance by the holder with predetermined conditions. In particular, a license certifies the right to use a subsurface site for the following types of activity:

- The performance of work involving the geological study of subsurface resources.
- The development of deposits of commercial minerals.
- The use of waste products of mining and related processing works.
- The use of subsurface resources for purposes not associated with the extraction of commercial minerals.
- The establishment of specially protected geological sites.
- The collection of mineralogical, palaeontological and other geological samples.

Subsurface resources may be provided for use for more than one type of activity at once. The license certifies the right to use a specified subsurface site in accordance with an agreement that sets out all the significant conditions of use of subsurface resources. The provision of a subsurface site for use on the basis of a production sharing agreement is similarly formalized by a license to use subsurface resources.

A draft of a new subsurface resources law was submitted to the State Duma in November 2005, but the Government withdrew it from consideration, explaining that certain provisions of the bill, including in particular the criteria for classifying deposits as strategic deposits, needed to be modified. The bill is still at the stage of interdepartmental discussion.

It is expected that the main changes to the bill will concern the possible partial retention of a licensing system for subsurface use and, in certain cases, competitive tenders for the development of deposits. The deposit development agreements which are envisaged in the first draft of the bill will most probably be retained, but analysts believe that the process by which those agreements are concluded and the system of control over compliance by subsurface users may be made more rigorous.

It was expected that an updated draft new law concerning subsurface resources would be forwarded to the State Duma in autumn of 2006. However it did not happen, and its current status is unclear.

### The Law Concerning Production Sharing Agreements

The "Law Concerning Production Sharing Agreements" establishes that the extraction of mineral resources and other relevant activities are to be regulated by a special individual agreement to be concluded between a company (investor) and the state. That agreement is essentially a contract between the state and an investor and is designed to regulate their mutual relations in the areas of tax, currency and customs legislation, and to ensure stability in those relations.

A production sharing agreement (also referred to as "PSA") is an agreement in accordance with which the state grants an investor, on a repayable basis and for a specified period of time, exclusive rights to the exploration, prospecting, and extraction of mineral raw materials on a specified site of

subsurface resources. The investor, for its part, undertakes to carry out the work within the agreed timeframe, at its own expense and at its own risk.

### *The Parties to a PSA*

In accordance with the PSA Law, the parties to an agreement are the state on the one part, and one or more investors on the other. The state is represented in a PSA by the government of the Russian Federation and the executive body of the constituent entity of the Russian Federation in whose territory the subsurface site that is granted for use is situated. In accordance with current Russian legislation, investors may be legal entities or associations of legal entities which are established on the basis of a joint activity agreement and do not have the status of a legal entity.

### *Methods of Production Sharing*

The PSA Law envisages two methods of production sharing.

The first method (indirect sharing) provides for the division between the state and the investor of profit production. Profit production is production extracted under the agreement, less the portion of that production whose value equivalent is used to pay tax on the extraction of commercial minerals, and compensatory production. In this respect, the maximum level of compensatory production must not exceed 75% (or, in the case of extraction on the continental shelf, 90%) of the total volume of extracted production.

Where the second method of production sharing (direct sharing) is selected, there is no division into profit production and compensatory production. All extracted production is shared, which considerably simplifies the sharing procedure since it excludes the need to determine the amount of expenditures that must be reimbursed to the investor out of compensatory production. The investor's share of extracted production may be up to 68% when this method is used.

According to the PSA Law, an agreement may envisage only one method of production sharing. It is not possible to switch from one production sharing method to another, or to replace one production sharing method with another.

### *Specific Aspects of Work Performance*

For the purpose of supporting the interests of Russian companies which act as suppliers of goods, work and services for the purposes of PSAs, there are a number of legislative requirements applica-

ble to investors with regard to the engagement of Russian legal entities for the performance of PSAs. In particular, an agreement must include the following provisions:

- The preferential right of Russian legal entities to participate in work under the agreement as contractors, suppliers or carriers.
- Citizens of the Russian Federation must account for no less than 80% of all employees, except in the initial phases of work or in the event that there are no workers or specialists available who are Russian citizens.
- The acquisition of technological equipment, technical devices, and materials necessary for the geological study, extraction, transportation, and processing of commercial minerals must be such that the proportion thereof which are of Russian origin is not less than 70% of the overall value of equipment, technical devices, and materials which are acquired in each calendar year for the performance of work under the agreement and the cost of acquiring and using which is reimbursed to the investor through compensatory production.
- Not less than 70% of technological equipment (in value terms) for the extraction, transportation, and processing of commercial minerals in the context of the performance of the conditions of an agreement must be of Russian origin.

In this respect, equipment, technical devices, and materials are deemed to be of Russian origin provided that they were manufactured by Russian companies (individuals) within the territory of the Russian Federation from units, parts, and components not less than 50% of which in value terms were produced by Russian legal entities and/or individuals in the territory of Russia.

## **Companies Engaged in the Extraction of Oil and Gas (Licensing Regime)**

Russian companies engaged in the extraction of oil and gas pay the following taxes:

- Profits tax.
- Value-added tax (VAT).
- Tax on the extraction of commercial minerals.
- Payments for the use of subsurface resources.
- Other corporate taxes.
- Customs payments.

## Taxation of Russian Companies

### **Profits Tax**

The procedure for the calculation and payment of profits tax is regulated by Chapter 25 of the Tax Code – “Tax on the Profit of Organizations.”

The object of taxation for profits tax is profit in the form of income received, reduced by the amount of expenses incurred, which are determined in accordance with the provisions of Chapter 25 of the Tax Code.

### Tax Accounting

For the purpose of calculating profits tax, organizations and entrepreneurs must determine the tax base for each accounting (tax) period on the basis of tax accounting data.

Tax accounting is a system for the summarization of information for the purpose of determining the tax base for tax on the basis of data in primary documents that have been grouped in accordance with the procedure envisaged by Chapter 25 of the Tax Code. The procedure for the maintenance of tax records must be established by the taxpayer in its accounting policies for taxation purposes.

Tax accounting data must reflect the procedure for determining the amount of income and expenditure, the procedure for determining the proportion of expenses which are taken into account for taxation purposes in the current tax (accounting) period, the amount of the balance of expenses (losses) which is to be charged to expenses in ensuing tax periods, the procedure for determining amounts of created reserves, and the amount of indebtedness in respect of tax settlements with the budget, et al.

### Income and Expenses

Items of income which make up taxable profit are divisible into income from the sale of goods (work and services) and non-sale income such as income in the form of interest received under loan agreements, income from the renting out of property, income in the form of assets received without consideration, income in the form of the value of surpluses of goods and materials and other assets which are discovered as a result of stock-taking, etc. The legislation also provides a list of items of income which are not taken into account in determining the tax base, including, for example, income in the form of assets, property rights, work or services that have been received by way

of a deposit to secure debt obligations, income in the form of assets received by a Russian organization without consideration from another organization where more than 50 per cent of the charter capital of the receiving party consists of a contribution of the transferring party, income in the form of amounts by which the charter capital was reduced in an accounting (tax) period, income in the form of a positive difference arising from the revaluation of precious stones in connection with changes in the reference prices for precious stones, et al.

Chapter 25 of the Tax Code lays down the basic principles for the recognition of expenses for profits tax purposes. Specifically, all reasonable, i.e. economically justified, and documented expenditures are recognized as expenses. A number of types of expenses are subject to special regulations that establish particular conditions governing how they are determined: these include expenses associated with the repair of fixed assets, research and development, the formation of doubtful debt reserves, the development of natural resources, et al.

Since expenses associated with the development of natural resources are specific to the oil and gas sector, we shall examine in more detail the composition of those expenses and relevant accounting procedures.

### Expenses Associated with the Development of Natural Resources

Chapter 25 of the Tax Code defines the main types of expenses associated with the development of natural resources and the conditions which must be met in order for those expenses to be taken into account for taxation purposes. Tax legislation identifies, among other expenses, expenses associated with the acquisition of licenses, the geological study of the subsurface, prospecting for commercial minerals, and the performance of preparatory work. Expenses associated with the extraction of hydrocarbons are subject to the normal conditions of accounting for expenses. This information is presented in greater detail in Chart No. 1.

### Amortization

Amortizable assets are physical assets, results of intellectual activity, and other items of intellectual property possessed by a taxpayer as its property (with account taken of other provisions of the Tax Code) and are used by the taxpayer for the pur-

pose of deriving income, and the value of which is written off by means of charging amortization. In this respect, amortizable assets are assets with a service life of more than 12 months and a historical cost of more than RUB 10,000.

Land and other natural resource sites (water, subsurface resources, and other natural resources), inventory, goods, incomplete capital construction projects, securities, and term transaction financial instruments are not subject to amortization.

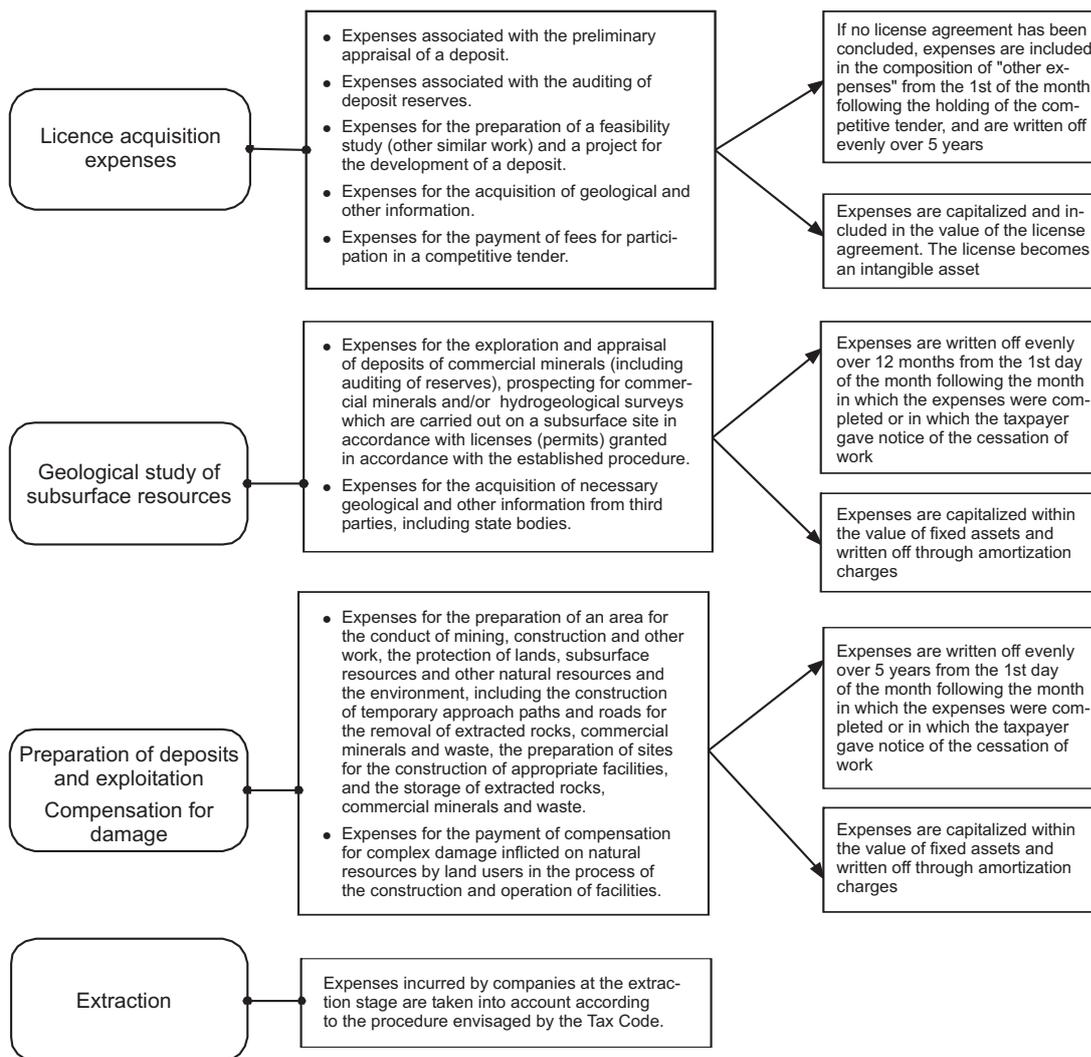
Amendments to the Tax Code, which entered into force from January 1, 2006, allow a taxpayer to include capital investment expenses in the composition of expenses for an accounting (tax) period in an amount not exceeding 10 per cent of the historical cost of acquired fixed assets and/or expen-

ses incurred in connection with the extension, modernization or partial dismantling of fixed assets.

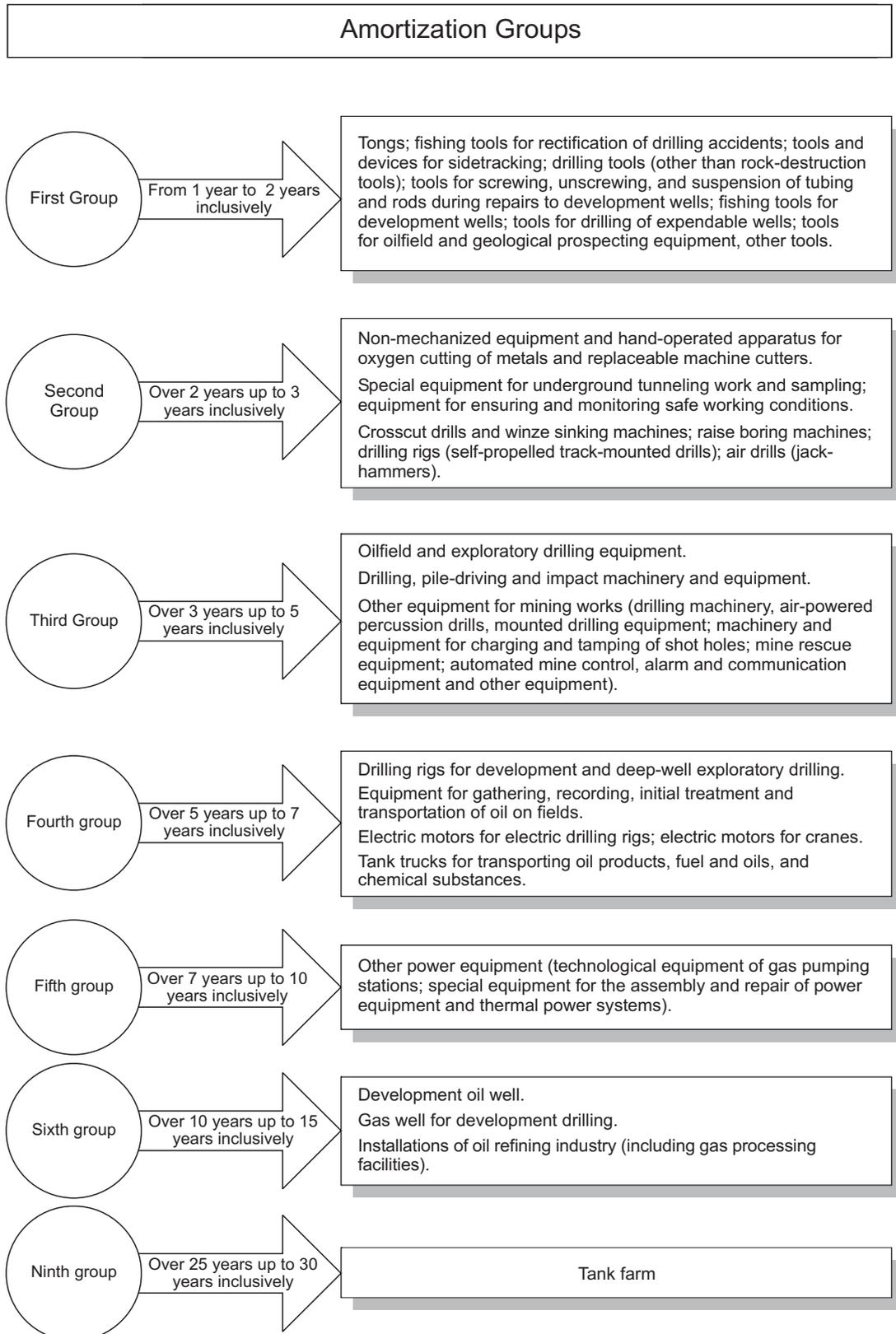
Amortizable assets are allocated to amortization groups in accordance with their useful life, which is determined by a taxpayer independently as at the date on which an asset is brought into use. A taxpayer has the right to increase the useful life of an item of fixed assets after the date on which it is brought into use in the event that its useful life has increased following the reconstruction, modernization, or retooling of the asset. In this respect, the useful life of fixed assets may be increased within the limits of the periods which have been established for the amortization group in which the fixed asset was previously included.

The amount of amortization is determined by taxpayers for taxation purposes on a monthly basis

**Chart No. 1. Expenses Associated with the Development of Natural Resources**



**Chart No. 2. Inclusion of Certain Fixed Assets Used in the Oil and Gas Industry in Amortization Groups**



in accordance with the procedure established by the Tax Code. Amortization is charged separately for each item of amortizable assets.

For the purpose of calculating profits tax, a taxpayer has the right to select the linear or non-linear method of charging amortization with account taken of the special considerations set out in the Tax Code. It should be noted that only the linear method of charging amortization may be used in relation to buildings, installations, and transmission facilities which are included in the amortization groups eight to ten.

## Tax Rate

The rate of profits tax is established at 24% of the taxable base. Tax must be transferred to federal and regional budgets in proportions of 6.5% and 17.5% of the taxable base respectively. Legislative bodies of constituent entities of the Russian Federation have the right to reduce the tax rate for particular categories of taxpayers with respect to amounts of tax which are payable to the budgets of constituent entities of the Russian Federation, but not to below 13.5%. Thus, the minimum tax rate that may be established is 20%. For example, a reduced rate of profits tax for certain categories of taxpayers is provided by legislation of the Omsk, Samara, Perm and Khanty-Mansisk Provinces.

## **Special Considerations Relating to the Taxation of Foreign Organizations**

Foreign legal entities which carry out entrepreneurial activities in Russia through a permanent establishment are liable to pay profits tax at the rate of 24% with respect to profit attributable to the activities of the foreign legal entity in Russia.

### ***Taxation of Foreign Organizations Which Carry Out Activities Through a Permanent Establishment***

A permanent establishment of a foreign organization in the Russian Federation is understood to mean a branch, representation, division, bureau, office, agency, or any other economically autonomous subdivision or other place of business of that organization through which the organization regularly carries out entrepreneurial activities within the territory of the Russian Federation.

The classification "permanent establishment" is a tax status connected with the presence of a for-

ign company in Russia and the nature of the activities which it carries out there. In order to acquire the status of a permanent establishment, the activities of a foreign company in Russia have to meet a number of criteria reflecting the duration and nature of the activities in Russia.

In specific terms, a permanent establishment will be formed if a foreign organization regularly carries out commercial activities in the territory of Russia through a division, office, bureau, or other fixed place of business situated therein. In this respect, those activities must continue for an aggregate of more than 30 calendar days in a year. Where a foreign company has a permanent establishment, the Russian Federation may impose Russian profits tax on all income received by the foreign company through that permanent establishment (taking into account the provisions of international double taxation treaties).

At the same time, activities of a foreign company in the territory of Russia do not always give rise to a permanent establishment. For instance, a permanent establishment is not created where entrepreneurial activities are of a non-regular nature or where the aggregate period of time for which such activities are carried out is short (less than 30 days). Likewise, no permanent establishment is created where the activities carried out by the foreign company are exclusively of a preparatory and auxiliary nature for the benefit of the head office.

### ***Taxation of Income of Foreign Legal Entities Which Do Not Carry Out Activities Through a Permanent Establishment***

Income received by a foreign organization from sources in Russia which is not connected with entrepreneurial activities carried out by the organization in Russia is subject to withholding tax. Such income includes, in particular:

- Dividends.
- Income received as a result of the distribution in favor of foreign organizations of profit or assets of organizations and other persons or associations thereof, including upon their liquidation.
- Interest income from any kind of debt obligation, including profit-sharing bonds and convertible bonds.
- Income from the use in the Russian Federation of rights in any kind of intellectual property.

- Income from the sale of shares (share interests) in Russian organizations more than 50% of whose assets consist of immovable property situated within the territory of the Russian Federation, and of financial instruments derived from such shares (share interests).
- Income from the sale of immovable property situated within the territory of the Russian Federation.
- Income from the rental or sublease of assets which are used within the territory of the Russian Federation, including income from leasing operations and income from the rental or sublease of ships and aircraft and/or means of transport and containers used in international traffic.
- Income from international traffic.
- Fines and penalties for the violation of contractual obligations by Russian persons (state authorities).
- Other similar income.

The rates of tax on income of foreign organizations which is not connected with activities in the Russian Federation via a permanent establishment are established as follows:

- 20% for any income other than income from dividends and particular types of debt obligations.
- 10% for income from the operation, maintenance, or rental (chartering) of vessels, airplanes, or other mobile means of transport or containers (including trailers and auxiliary equipment required for transportation) in international traffic.

A rate of 15% applies for income received by foreign organizations in the form of dividends from Russian organizations.

As of October 1, 2006 Russia has concluded double taxation treaties with 67 states. The provisions of those treaties include special procedures for determining the status of the activities of foreign companies within the territory of the Russian Federation and procedures different from those established by the Tax Code for the taxation of income of foreign companies from sources in the Russian Federation. According to the Constitution of the Russian Federation, where an international agreement of the Russian Federation establishes rules that differ

from those contained in Russian legislation, the rules of the international agreement will apply.

<sup>2</sup> Federal Law No. 119-FZ of July 22, 2005 "Concerning the Introduction of Amendments to Chapter 21 of Part Two of the Tax Code of the Russian Federation and Concerning the Annulment of Certain Provisions of Acts of Tax and Levy Legislation of the Russian Federation."

### Value-Added Tax (VAT)

The procedure for the calculation and payment of value-added tax is regulated by Chapter 21 of the Tax Code – "Value-Added Tax."

The object of taxation is the sale in the territory of the Russian Federation of goods, work and services, and the importation of goods into the customs territory of the Russian Federation. The transfer of goods and performance of work and services for own requirements and the performance of construction and assembly work for own consumption is also subject to VAT.

Federal Law No. 119-FZ<sup>2</sup> introduced major amendments to Chapter 21 of the Tax Code ("Value-Added Tax"), effective from January 1, 2006. The Law substantially amended certain provisions of Chapter 21 of the Tax Code.

For instance, provisions concerned with the determination of the tax base as and when money is received (the "cash-basis method") have been removed from the text of the Chapter. The date of recognition of the taxable base for VAT is now the day on which goods (work and services) are despatched (transferred) for all taxpayers. It should be pointed out, however, that the payment of VAT on prepayments (advance payments) received from purchasers has not been abolished. At the same time, the amendments also work the other way, i.e. a tax deduction can now be claimed even without the relevant amounts being paid to suppliers.

For taxpayers who used the "cash-basis" method of determining the taxable base for VAT before 2006, special transitional provisions have been introduced which regulate the procedure for the calculation and deduction of VAT relating to goods (work and services) despatched (performed) before January 1, 2006 and goods (work and services) acquired before that date. Taxpayers may, until 2008, determine the taxable base for such goods (work and services) as and when monetary resources are received.

There are important changes in regard to the procedure for the calculation of VAT in the context of the performance of construction and installation work for own requirements, i.e. with respect to "non-contracted" construction. According to the revised Article 167 of the Tax Code, the moment of the determination of the tax base where construction and installation work is performed for own consumption is *the last day of the month of each tax period*. Thus, the new amendments mean that taxpayers do not have to wait until construction is

completed and the fixed asset is entered in accounting records as a fixed asset item. This also applies to equipment which is recorded by enterprises in the "equipment to be installed" account.

Major changes have been made to Articles 164 and 165 of the Tax Code, the most significant of which affect the rules governing documentation required for the right to apply the zero rate of VAT (Article 165 of the Tax Code). For example, it is now clear which documents must be presented to the tax authorities in order to confirm the applicability of the zero rate where payment is received not from the foreign purchaser itself but from a *third party*. In this case it is necessary to present the agency agreement relating to payment for the goods (stores) in question between the foreign person and the organization (person) which effected the payment.

It should be pointed out that not all the amendments made to Chapter 21 are favourable for taxpayers. For example, it is now necessary for VAT paid upon acquiring assets to be restored in the event that the assets in question are subsequently contributed to the charter capital of another organization.

The standard rate of VAT in 2007 is 18%.

## **Tax on the Extraction of Commercial Minerals**

This tax has been levied since January 1, 2002 in accordance with the provisions of Chapter 26 of the Tax Code of the Russian Federation – "Tax on the Extraction of Commercial Minerals" (mineral extraction tax).

The tax is levied on commercial minerals extracted from the subsurface within the territory of the Russian Federation or in territories under the jurisdiction of the Russian Federation, including territories which are leased from foreign states or used on the basis of an international agreement. In this respect, a commercial mineral is deemed to be a product of the mining industry which is contained in mineral raw materials (rock, liquid, or other mixture) actually extracted from the subsurface and is the first in terms of its quality to conform to a State standard of the Russian Federation, a sectoral standard, a regional standard, an international standard, or, in the absence of such standards for a particular extracted commercial mineral, a standard (technical specifications) of an organization. Products obtained from

the further processing or enrichment of a commercial mineral which are products of the processing industry may not be deemed to be a commercial mineral.

Among the types of extracted commercial minerals are raw hydrocarbons, which include:

- Dewatered, desalted, and stabilized oil.
- Gas condensate from all kinds of hydrocarbon deposits which has undergone field treatment procedures in accordance with the technical design for the development of a deposit before being sent for processing. For mineral extraction tax purposes, the processing of gas condensate means the separation of helium and of sulphurous and other components and impurities if they are present and the obtaining of stable gas condensate, a wide fraction of light hydrocarbons and processed products thereof.
- Natural fuel gas (dissolved gas or a mixture of dissolved gas and gas cap gas) from all kinds of raw hydrocarbon deposits which is extracted via oil wells (hereinafter referred to as "associated gas").
- Natural fuel gas from all kinds of raw hydrocarbon deposits, and associated gas.

The tax base is determined:

- As the value of extracted commercial minerals, as calculated on the basis of the volume of extracted commercial minerals and the valuation method used or
- As the quantity of the extracted mineral in physical terms in the case of associated gas and natural fuel gas.

The value of a unit of commercial minerals may be assessed on the basis of receipts which are determined with account taken of:

- The selling prices prevailing for the taxpayer in the relevant period, less state subsidies to cover the difference between the wholesale price and the calculated value of mineral raw materials, VAT, excise duty, customs duties, transportation costs, and insurance premiums for compulsory freight insurance.
- The selling prices of the extracted commercial mineral, less VAT, excise duty on excisable types of mineral raw materials, customs duties, transportation costs, and insurance premiums for compulsory freight insurance.

- The calculated value of the extracted commercial minerals as determined using data in tax records which are maintained according to the rules established by Chapter 25 of the Tax Code of the Russian Federation – “Tax on the Profit of Organizations” (if it is impossible to use any of the preceding methods).

The rate of tax on the extraction of raw hydrocarbons is established at 16.5% of the taxable base. For gas condensate the rate of tax is 17.5%. For the period from January 1, 2002 until December 31, 2006, the legislation laid down transitional provisions according to which, from January 1, 2005 until December 31, 2006, the taxable base for tax on the extraction of commercial minerals is determined as the quantity of extracted oil in physical terms and is assessed at the rate of RUB 419 per metric ton. In this respect, the tax rate is multiplied by a coefficient reflecting movements in world prices for Urals oil. This coefficient is determined by the taxpayer itself according to the formula:

$$C_p = (P - 9) \times R / 261,$$

where **P** is the average price level of Urals oil for the tax period in US dollars per barrel and **R** is the average value for the tax period of the exchange rate of the US dollar to the Russian ruble as established by the Russian Central Bank.

Effective January 1, 2007 new differentiate tax rate of mineral extraction tax is established. New law determines current tax rate of mineral extraction tax as RUR 419 per metric ton of extracted oil. The tax rate is adjusted by coefficient calculated depending on movements in world average oil price and by coefficient reflecting the rate of deposit working out (**C<sub>w</sub>**).

If the rate of certain deposit working out is more or equals 0,8 and less or equals 1, which is calculated by the use of direct accounting of extracted oil at certain deposit, the coefficient **C<sub>w</sub>** is determined by the formula:

$$C_w = 3,8 - 3,5 \times N / V,$$

where **N** is the amount of cumulative oil extraction at certain deposit (including losses) according to the State balance of reserves of commercial minerals for the calendar year, preceding accounting year in which the coefficient **C<sub>w</sub>** is applied;

**V** is initially extracted oil reserves approved in accordance with current legislation taking into ac-

count the increase and write-off of oil reserves (excluding write-off reserves of extracted oil and extraction losses).

Coefficient **C<sub>w</sub>** is determined as 0,3 if the rate of certain deposit working out calculated based on the direct method of accounting for oil extracted is exceeding 1.

Otherwise the coefficient **C<sub>w</sub>** is supposed to be equal to 1.

In 2007 the tax rate of MET is calculated by the following formula:

$$419 \text{ RUR} \times C_p \times C_w.$$

Starting January 1, 2007 a zero tax rate of mineral extraction tax is envisaged for an accumulated volume of oil extraction up to 25 million tonnes on subsurface sites which lie wholly or partially within the borders of the Republic of Sakha (Yakutia), the Irkutsk Province and the Krasnoyarsk Territory. Furthermore, the oil companies developing such subsurface sites shall have licences for the extraction of commercial minerals valid for not less than 10 years or licences for the geological survey of subsurface sites valid for not less than 15 years.

From January 1, 2005, the tax base arising from the extraction of natural and associated gas is determined as the quantity of the extracted mineral, to which the following rates are applied:

- Natural gas – RUB 147 per 1,000 cubic meters.
- Associated gas (gas extracted via an oil well) – RUB 0.

The amount of mineral extraction tax is calculated as the product of the tax base and the appropriate tax rate.

The amount of tax is calculated monthly for each extracted commercial mineral. Tax is payable at the location of each subsurface site which has been provided to the taxpayer for use. In this respect, the amount of tax is computed based on the proportion of a commercial mineral extracted on each subsurface site to the total quantity of that type of commercial mineral that has been extracted. The amount of tax calculated in respect of commercial minerals extracted outside Russia is payable at the location of an organization or at the place of residence of a private entrepreneur.

## **Payments for the Right to Use Subsurface Resources**

In accordance with current legislation, the system of payments associated with the use of subsurface resources is as follows:

- One-time payments for the use of subsurface resources upon the occurrence of particular events specified in the license.
- Regular payments for the use of subsurface resources.
- The charge for geological information concerning subsurface resources.
- The fee for participation in a competitive tender (auction).
- The fee for the issue of licenses.

These payments are incurred by all legal entities which carry out exploration, prospecting, and extraction of commercial minerals within the territory of the Russian Federation, its continental shelf, and the maritime exclusive economic zone.

### ***One-Time Payments for the Use of Subsurface Resources Upon the Occurrence of Particular Events Specified in the License***

One-time payments for the use of subsurface resources are levied upon the occurrence of particular events specified in the license. The minimum rates of one-time payments are established at not less than 10% of the amount of mineral extraction tax calculated on the basis of the average annual planned capacity of an extraction organization. One-time payments are payable upon the occurrence of particular events specified in the license in accordance with the procedure established in the license.

The rates of one-time payments for the use of subsurface resources and the procedure for the payment thereof in the context of production sharing agreements are established in the production sharing agreement.

### ***Regular Payments for the Use of Subsurface Resources***

These payments are levied for the provision to subsurface users of exclusive rights to explore and appraise deposits of commercial minerals, prospect for minerals, carry out geological studies, and assess the suitability of subsurface sites for the construction of installations not connected with the extraction of commercial minerals (with the exception of shallow-depth engineering installations).

Regular payments are not levied on users that carry out the following activities:

- The use of subsurface resources for regional geological studies.
- The use of specially protected geological sites of scientific, cultural, aesthetic, sanitary, or other value.
- Prospecting for commercial minerals on deposits put into commercial operation within the boundaries of a mining allotment that has been granted to the subsurface user for the extraction of those commercial minerals.
- Prospecting for a commercial mineral within the boundaries of a mining allotment that has been granted to a subsurface user for the extraction of that commercial mineral.

The amounts of regular payments for the use of subsurface resources are determined depending on economic and geographical conditions, the size of the site of subsurface resources, the type of commercial mineral, the duration of the work, the degree of previous geological study of the area, and the level of risk. The rate of the regular payment for the use of subsurface resources is established per one square kilometer of the area of the subsurface site. Payment is made quarterly on the basis of the area of the licensed site granted to the subsurface user, less the portion of the licensed site that has been returned. The minimum and maximum rates of regular payments for the use of subsurface resources are established by the "Law Concerning Subsurface Resources."

The amounts of regular payments for the use of subsurface resources and the conditions and procedure for the levying of those payments in the context of production sharing agreements are established by the agreements within limits prescribed by the Government of the Russian Federation.

## **Other Corporate Taxes**

The following corporate taxes are also payable in 2007 by companies engaged in oil and gas extraction if they have an object of taxation:

- The unified social tax.
- Tax on the assets of enterprises.
- Transport tax.
- Land tax.
- Other taxes and levies in accordance with the Tax Code.

## Companies Engaged in the Extraction of Oil and Gas (Production Sharing Agreements)

The basic principles of the PSA tax regime are established in the PSA Law<sup>3</sup> and in Chapter 26.4 of the Tax Code of the Russian Federation – “The System of Taxation in the Context of the Performance of Production Sharing Agreements.” Chapter 26.4, for its part, establishes a special tax regime which is applicable in the context of the performance of agreements which have been concluded in accordance with the PSA Law and meet the following conditions:

- The agreements were concluded after an auction was held for the grant of the right to use sub-surface resources on a basis other than production sharing, and the auction was declared void.
- In the context of the performance of agreements in which the production sharing procedure is applied, the state’s share of the total volume of extracted production is not less than 32% of the total quantity of extracted production.
- The agreements provide for the state’s share of profit production to be increased in the event that investment efficiency indicators improve for the investor during the performance of the agreement (investment efficiency indicators are established in accordance with the conditions of the agreement).

Taxes and levies under a PSA are paid according to the chosen production sharing method.

### Tax Regime Under the Indirect Production Sharing Method (Involving the Determination of Compensatory Production)

If the method is chosen whereby profit production is shared between the state and the investor and compensatory production is transferred to the investor, the following taxes and levies are payable:

- Value-added tax.
- Tax on the profit of organizations.
- The unified social tax.
- Tax on the extraction of commercial minerals.
- Payments for the use of natural resources.
- The charge for negative impact on the environment.
- The charge for the use of bodies of water.
- State duty.
- Customs fees.

- Land tax.
- Excise duty.

Amounts of value-added tax, unified social tax, payments for the use of natural resources, charges for the use of bodies of water, state duty, customs fees, land tax and excise duty paid by an investor, and amounts of charges for negative impact on the environment are reimbursable.

An investor does not pay tax on the assets of organizations in respect of fixed assets and intangible assets which are on the taxpayer’s balance sheet and are used exclusively in carrying out activities envisaged by agreements. In the event that such assets are used by an investor for purposes not associated with the performance of work under an agreement, they will be assessed to tax on assets of organizations according to the standard procedure.

An investor does not pay transport tax in relation to means of transport (with the exception of motor cars) owned by it which are used exclusively for the purposes of the agreement. If means of transport are used other than for the purposes of an agreement, transport tax will be payable according to the standard procedure.

### Tax Regime Under the Direct Production Sharing Method

In the context of the performance of agreements that envisage the sharing of all extracted production without the allocation of a share of compensatory production, an investor must pay the following taxes and levies:

- The unified social tax.
- State duty.
- Customs fees.
- Value-added tax.
- Charges for negative impact on the environment.

The investor is likewise exempted from the payment of regional and local taxes and levies by decision of the relevant legislative state body or representative local government body. Where normative legal acts of legislative state bodies and representative local government bodies do not provide for an investor to be exempted from the payment of regional and local taxes and levies, the investor will be reimbursed for expenditures on the payment of those taxes and levies by means of reducing accordingly the share of extracted production which is transferable to the state, insofar as the portion transferable to the relevant constituent entity of the Russian Federation is con-

<sup>3</sup> Federal Law No. 225-FZ of December 30, 1995 Concerning Production Sharing Agreements.

cerned, by a quantity equivalent to the amount of such taxes and levies actually paid.

Regardless of the chosen method of production sharing, an exemption from customs duty applies for goods which are imported into the customs territory of the Russian Federation for the performance of work under an agreement envisaged by work programs and expense estimates approved according to the procedure established by the agreement, and for production made in accordance with the conditions of the agreement which is exported from the customs territory of the Russian Federation.

In the event that, while an agreement is in force, there is a change in the tax rate of value-added tax, that tax will be calculated and paid at the tax rate established in accordance with Chapter 21 of the Tax Code – “Value-Added Tax.”

As far as profits tax is concerned, the rate effective as at the date of entry into force of the agreement is applicable for the entire period of validity of the agreement.

## **Profits Tax Under a PSA**

Special considerations relating to the charging and payment of profits tax are established according to the method of production sharing.

Under the direct method of production sharing, the payment of profits tax is replaced by a portion of production, which is transferred to the state.

Under the indirect method of production sharing, income from the performance of an agreement is the value of profit production belonging to the investor in accordance with the conditions of the agreement and non-sale income as determined in accordance with the Tax Code.

The value of profit production is determined as the product of the volume of profit production and the price of extracted production established by the agreement. An exception to this is oil prices, which are determined according to a special procedure.

Expenses of a taxpayer should be taken to mean justified and documented expenses incurred by a taxpayer in the context of the performance of an agreement.

Justified expenses are taken to mean expenses incurred by the taxpayer in accordance with the work program and cost estimate approved by the management committee in accordance with

the procedure envisaged by the agreement and non-sale expenses which are directly connected with the performance of the agreement.

Under the indirect method of production sharing, expenses of a taxpayer are subdivided into:

- Expenses which are reimbursable out of compensatory production (reimbursable expenses).
- Expenses which reduce the tax base for tax.

Reimbursable expenses are expenses incurred by a taxpayer in an accounting (tax) period for the purpose of performing work under an agreement in accordance with the work program and cost estimate. Not reimbursable are the following expenses:

1) Expenses incurred *prior to the entry* into force of an agreement:

- Expenses associated with the acquisition of a package of geological information for participation in an auction.
- Expenses associated with payment of the fee for participation in an auction for the right to use a site of subsurface resources on the basis of an agreement.

2) Expenses incurred *on or after the date of entry* into force of an agreement.

- One-time payments for the use of subsurface resources upon the occurrence of particular events specified in the agreement.
- Tax on the extraction of commercial minerals.
- Payments (interest) on credit and loan resources received and commission payments thereon and other expenses associated with the receipt and use of loan resources for the financing of activities under the agreement.
- Expenses incurred by a taxpayer for research and/or development which are incurred in the form of allocations for the formation of the Russian Technological Development Fund and other sectoral and intersectoral funds for the financing of research and development work according to a list to be approved by the government of the Russian Federation in accordance with the “Federal Law Concerning Science and State Scientific and Technical Policy.”
- Court costs and arbitration fees.
- Expenses in the form of fines, penalties and/or other sanctions for the violation of con-

tractual or debt obligations which have been acknowledged by the debtor or are payable by the debtor on the basis of a court decision which has entered into legal force, and expenses for the payment of compensation for damage caused.

- Expenses in the form of shortages of tangible assets in production and in storage and at trade enterprises in the absence of guilty parties, and losses due to thefts where the guilty parties have not been established.

Reimbursable expenses, the composition of which is determined by the agreement, must be approved by the management committee in accordance with the procedure established by the agreement. The amount of reimbursable expenses is determined for each accounting (tax) period and must be reimbursed to the taxpayer out of compensatory production.

The following are included in the composition of reimbursable expenses:

- Expenses incurred by a taxpayer prior to the entry into force of an agreement, if the agreement has been concluded in relation to deposits of commercial minerals not previously developed and the expenses concerned were not previously recognized by the user of the site of subsurface resources for the purposes of calculating tax in accordance with Chapter 25 of the Tax Code.
- Expenses incurred by a taxpayer on or after the date of entry into force of an agreement and over the entire period of validity of the agreement (including expenses for the development of natural resources; expenses associated with the acquisition, erection, manufacture and delivery of amortizable assets and rendering them fit for use; expenses incurred in the form of allocations to the abandonment fund for the financing of abandonment work; expenses associated with the maintenance and operation of assets which were transferred to the taxpayer by the state for use without consideration; and management expenses associated with the performance of an agreement).

It should be noted that reimbursable expenses must be reimbursed to a taxpayer in an amount not exceeding the maximum level of compensatory production. Compensatory production for an accounting period is computed by means of dividing the reimbursable amount of expenses of a taxpayer by the price of production, which is determined in accordance with the conditions

of the agreement (except for oil prices, which are determined according to a special procedure). Reimbursable expenses that are not reimbursed in an accounting period should be included in the composition of reimbursable expenses for the following accounting period.

Profit earned by an investor from the sale of compensatory production is taxable according to the procedure established by Chapter 25 of the Tax Code, and is determined as receipts from the sale of compensatory production, reduced by the amount of expenses associated with the sale of that production that are not included in the value of compensatory production, reduced by the value of the compensatory production.

#### **VAT Under a PSA**

In the context of the performance of agreements, VAT is payable according to the standard procedure. The tax rate which is current in the relevant tax period in accordance with Chapter 21 of the Tax Code is applicable. The following are non-taxable:

- The transfer without consideration of assets which are needed for the performance of work under a PSA between an investor and an operator in accordance with the work program and expense estimate which are approved in accordance with the established procedure.
- The transfer by an organization which is a member of an association without the status of a legal entity (investor) to other members of that association of a portion of the extracted production received by the investor under the conditions of the PSA.
- The transfer to the state of assets which were used for the performance of work under a PSA and are transferable to the state in accordance with the conditions of the agreement.

#### **Tax on the Extraction of Commercial Minerals Under a PSA**

Tax on the extraction of commercial minerals is payable by investors operating under agreements which envisage indirect production sharing.

The tax base arising from the extraction of oil and gas condensate from oil and gas condensate deposits is determined as the quantity of extracted commercial minerals expressed in physical terms. The tax base arising from the extraction of gas

and other commercial minerals is determined as the value of extracted commercial minerals. The tax base is determined separately for each agreement.

The tax rate applied in respect to the extraction of oil and gas condensate from oil and gas condensate deposits is RUB 340 per one metric ton. In this respect, that tax rate is applied with a coefficient which reflects the movement in world oil prices –  $C_p$ , which is determined by the taxpayer itself each month according to the formula:

$$C_p = (P - 8) \times R / 252,$$

where  $P$  is the average level of prices for Urals crude oil for the tax period in US dollars per one barrel and  $R$  is the average value for the tax period of the exchange rate of the US dollar to the Russian ruble (which is established by the Central Bank of the Russian Federation).

This tax rate is applied in relation to the extraction of oil and gas condensate from oil and gas condensate deposits with a coefficient of 0.5 until the maximum level of commercial extraction of oil and gas condensate, which may be established by the agreement, is reached. Where an agreement establishes a maximum level of commercial extraction of oil and gas condensate, once that maximum level has been reached the tax rate will be applied with a coefficient of one, which will remain unchanged for the entire period of validity of the agreement.

The amount of tax on the extraction of commercial minerals upon the extraction of oil and gas condensate from oil and gas condensate deposits is calculated as the product of the relevant tax rate, calculated with account taken of the coefficient ( $C_p$ ), and the amount of the tax base.

In the context of the performance of agreements, the tax rates for the extraction of natural gas are to be applied with a coefficient of 0.5.

### **Payments for the Use of Subsurface Resources Under a PSA**

The PSA Law envisages the payment of eight types of payments for the use of subsurface resources, the rate of which is established in each individual agreement:

- 1) One-time payments (bonuses) for the use of subsurface resources upon the occurrence of events specified in the agreement and the license.
- 2) The charge for geological information concerning subsurface resources.
- 3) Annual payments for an agreed area of water and areas of the seabed.
- 4) The fee for participation in a competitive tender (auction).
- 5) The fee for the issuance of licenses.
- 6) Regular payments for the use of subsurface resources (rentals).
- 7) Compensation for expenses incurred by the state for exploration and prospecting for commercial minerals.
- 8) Compensation for damage which is caused as a result of the performance of work under a PSA to small indigenous communities of Russia in places of their traditional habitation and economic activity.

### **Customs Duties Under a PSA**

Goods which are imported into the territory of the Russian Federation for the performance of work under an agreement envisaged by the work program and expense estimate, and products produced in accordance with the conditions of an agreement which are exported from the territory of the Russian Federation are exempt from customs duties.

## **Taxation of Companies Engaged in Oil and Gas Processing**

Russian companies engaged in oil and gas processing pay the following taxes:

- Profits tax.
- Value-added tax (VAT).
- Customs payments.
- Excise duties.
- Other corporate taxes.

### **Profits Tax**

Income and expenses of oil refining companies are determined for profits tax purposes in the

same way as for oil extraction companies. Oil refining companies use amortization, tax accounting, and tax calculation methods similar to those used by extraction organizations. The rate of profits tax is 24%.

Foreign companies engaged in the processing of oil and gas in the territory of the Russian Federation calculate profits tax in the same way as foreign companies which extract oil in Russia.

### **Value-Added Tax**

The procedure for the calculation and payment of value-added tax is regulated by Chapter 21 of the Tax Code of the Russian Federation – “Value-Added Tax”.

The object of taxation is the sale in the territory of the Russian Federation of goods, work and services, and the importation of goods into the customs territory of the Russian Federation. The transfer of goods and performance of work and services for own requirements and the performance of construction and assembly work for own consumption is also subject to VAT.

The standard VAT rate in 2007 is 18%.

The amount payable to the budget is the difference between amounts of tax charged to the purchaser of products and amounts of tax paid to suppliers for goods, work and services that have been used for production requirements. Advances received in respect of future supplies of goods (work and services) are also taxable and must be included in the taxable base. On determining the results for the tax period in which the corresponding sale actually takes place, the amounts of previously paid advances are deductible from the total amount of tax in accordance with the Tax Code.

### ***Exports***

Operations involving the export of oil products, like operations involving the export of oil and natural gas, are subject to 0% VAT. In order to confirm the applicability of this rate, the taxpayer must present the set of documents envisaged in Article 165 of the Tax Code to the tax authorities within a period of 180 days.

### ***Imports***

Imported oil products are taxable at the rate of 18%.

### **Customs Payments**

Customs payments are payable by companies which import goods into the territory of the Russian Federation or export goods from the territory of the Russian Federation.

Customs payments include:

- Import customs duty.
- Export customs duty.
- Value-added tax levied upon the importation of goods into the customs territory of the Russian Federation.
- Excise duty levied upon the importation of goods into the customs territory of the Russian Federation.
- Customs fees.

The size of customs payments is established in accordance with the Tax Code of the Russian Federation and government decrees.

### **Examples of import and export duties for certain oil products**

<b>Oil Products</b>	<b>Import Duty</b>	<b>Export Duty*</b>
Petrol	5% of customs value	USD 134 per 1000 kg
Fuel oil	5% of customs value	USD 72.2 per 1000 kg
Motor oils	5% of customs value	USD 72.2 per 1000 kg

\* These export duties are established by Decree No. 695 of the Government of the Russian Federation of November 16, 2006 “Concerning Approval of the Rates of Export Customs Duties on Crude Oil and Goods Manufactured from Oil Which Are Exported from the Territory of the Russian Federation Beyond the Boundaries of States Which Are Parties to Customs Union Agreements” and are effective from December 1, 2006.

### ***Processing Customs Regime***

Oil refining companies may also use the “processing in the customs territory” regime, according to which oil is imported into the customs territory of the Russian Federation for processing and the subsequent exportation of oil products. In this case VAT and customs duties are not payable, but the customs authority has the right to demand security (a deposit or bank guarantee) for the payment of VAT and duty for the entire period of processing. The period of processing is determined by the declarant in consultation with the customs

authority on the basis of the duration of processing procedures, and may not exceed two years. When the processed products are exported from the territory of Russia, they are exempt from export customs duties, but are subject to 0% VAT as in the case of normal exports.

## **Excise Duties**

Effective 2007 new taxation rules for excisable oil products have been introduced. The list of excisable goods has not been changed and includes the following oil products: petrol, diesel fuel, motor oils for diesel and/or carburetor (injection) engines, and straight-run petrol. Excise duties are levied on the following operations involving oil products:

- The sale of the oil products produced in Russia;
- The transfer of oil products produced from customer-supplied raw materials to the owner of these raw materials or to the others. Also the object of taxation includes the receipt of excisable goods as payment for services involving the production of excisable products from customer-supplied raw materials;
- The internal transfer of oil products produced for the further production of the non-excisable goods, excluding the transfer of the straight-run gasoline produced for the further production of the petrochemicals within the company which has a certificate to carry out operations with the straight-run gasoline;
- The transfer of own oil products for own needs;
- The transfer of own oil products to the charter capital of the company;
- The transfer of oil products produced under partnership agreement to the participant of such agreement in the event of the apportionment of his share from the assets which are in common ownership of the participants in the agreement, or the division of such assets;
- The transfer of the excisable goods produced for the further refining on the give-and-take basis.

Starting 2007 the existence of the object of taxation and the right for excise tax deduction are no more connected with the presence of the certificate to carry out operations with the oil products.

Therefore, only such companies and individual entrepreneurs who sale or transfer own produced

excisable oil products or produced from customer supplied raw materials in Russia are subject to excise tax.

The import of the oil products to the customs territory of Russia is also a separate object of taxation. Then the excise duty is paid at the customs.

Taxpayers have the right to deduct amounts of excise duty charged upon receipt of a certificate of registration of a person carrying out operations involving oil products, which is issued by the tax authorities. In particular, the following deductions may be made in relation to the sale of oil products:

- Amounts of excise duty calculated by a taxpayer on advance and/or other payments received in respect of future supplies of excisable oil products;
- Amounts of excise duty paid by a taxpayer and charged by a supplier at the purchase of the excisable oil products which were further used as raw materials for the production of other excisable goods;
- Amounts of excise duty paid at the importation of the excisable oil products on the customs territory of Russia serving as raw materials for the production of other excisable goods;
- Amounts of excise duty paid by the owner of the customer-supplied raw materials at the purchase or at the production of such raw materials;
- Amounts of excise duty charged by a taxpayer, which has a certificate for the production of straight-run petrol at the sale of straight-run petrol to a taxpayer which has a certificate to carry out operations with straight-run petrol.

## **The Rates of Excise Duties for Certain Types of Oil Products in 2007.**

<b>Types of oil products</b>	<b>Tax rates effective in 2007 (RUB / metric ton)</b>
Petrol with an octane number of up to 80 inclusively	2,657
Petrol with other octane numbers	3,629
Diesel fuel	1,080
Oil for diesel and/or carburetor engines	2,951
Straight-run petrol	2,657

**Other Corporate Taxes**

The following corporate taxes are also in effect in the territory of the Russian Federation in 2007:

- The unified social tax.
- Tax on the assets of enterprises.
- Transport tax.
- The unified tax on imputed income (as a special tax regime).
- Other taxes and levies in accordance with the Tax Code.

**Taxation of Companies Engaged in the Sale of Oil, Gas, and Oil Products**

Russian companies engaged in the sale of oil, gas, and oil products pay the following taxes:

- Profits tax.
- Value-added tax (VAT).
- Customs payments.
- Excise duties.
- Other taxes and levies.

**Profits Tax**

Income and expenses of companies engaged in the sale of oil, gas, and oil products are determined for profits tax purposes in the same way as for extraction and processing companies. Such companies use amortization, tax calculation, and tax accounting methods similar to those used by

extraction and processing organizations. The rate of profits tax is 24%.

**Value-Added Tax**

The procedure for the computation of value-added tax by companies engaged in the sale of oil, gas, and oil products is the same as for extraction and processing companies. The rate of tax for oil, gas, and oil products is 18%. Operations involving the exportation of oil, gas, and oil products are taxable at 0%.

**Excise Duties**

Oil products are included in the list of excisable goods in 2007. Gas, gas condensate, and crude oil are not excisable goods. The procedure and conditions governing the taxation of excisable goods for enterprises engaged in the sale of oil, gas, and oil products are the same as for processing enterprises in that sector.

**Other Corporate Taxes**

The following corporate taxes are also in effect in the territory of the Russian Federation in 2007:

- The unified social tax.
- Tax on the assets of enterprises.
- Transport tax.
- The unified tax on imputed income (as a special tax regime).
- Other taxes and levies in accordance with the Tax Code. □